



Pontoon, Mostyn Dock

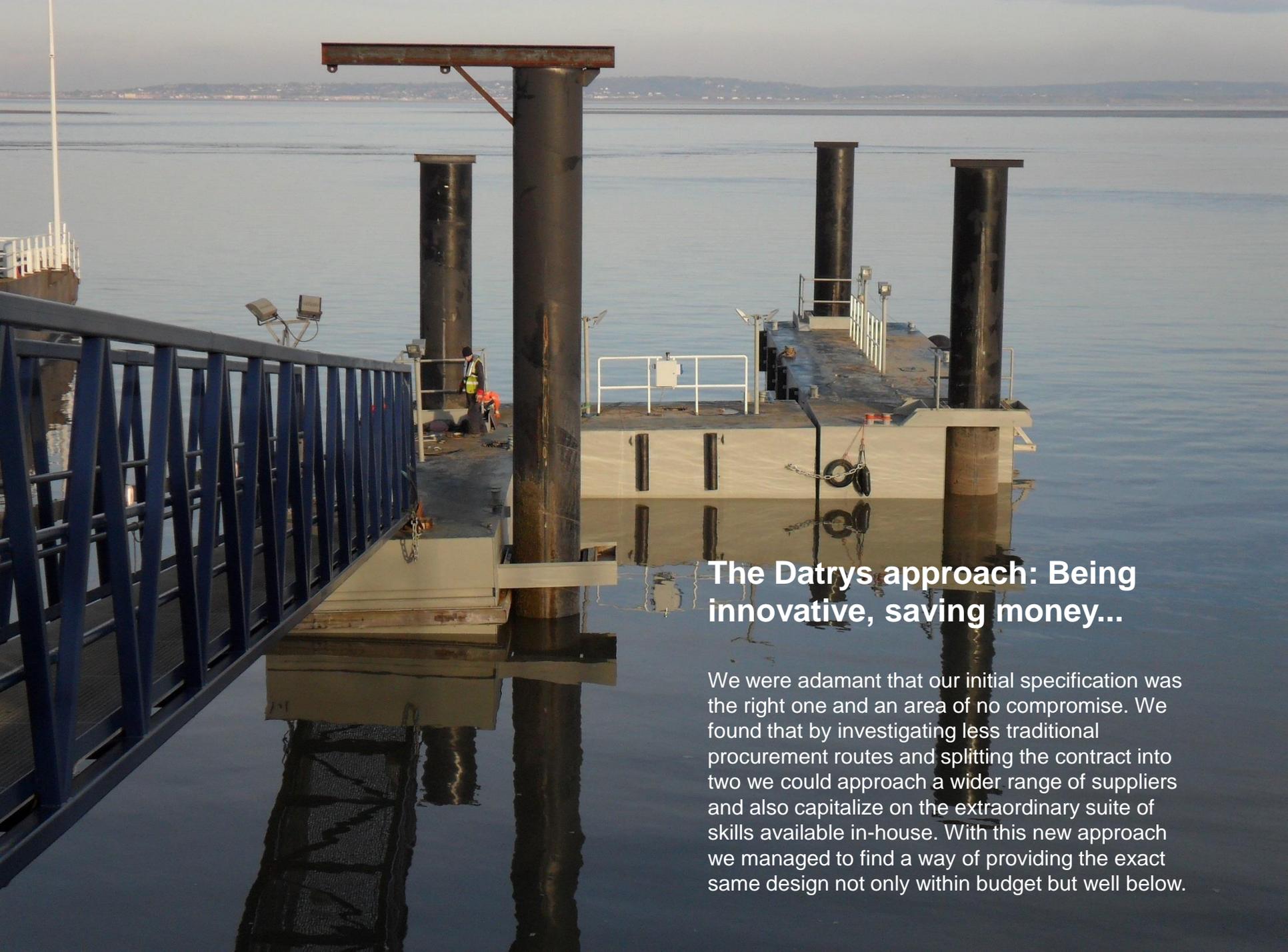
It was a great coup for north Wales in 2011 when RWE Npower renewable chose the Port of Mostyn as its long term operations and maintenance base for the €2billion Gwynt y Môr wind farm. It was a considerable coup for Datrys that we were the firm contracted to carry out vital shoreside infrastructure developments to make this a reality.

Drawing on our vast experience of working within the maritime sector, our main task was to increase the number of pontoon birthing facilities for offshore installation service vessels from two to six. The design phase presented challenges, not least because of the site's ecological sensitivity, being located within the internationally important Dee Estuary SSSI area.

This presented the need to apply for FEPA marine licences - a lengthy process which we undertook on behalf of the client. After an international search for materials we found the perfect solution to respond to the client's exact needs, but contractor tender submissions came in well over budget. Not willing to compromise on the specification, Datrys conducted a rigorous cost reduction exercise.







## The Datrys approach: Being innovative, saving money...

We were adamant that our initial specification was the right one and an area of no compromise. We found that by investigating less traditional procurement routes and splitting the contract into two we could approach a wider range of suppliers and also capitalize on the extraordinary suite of skills available in-house. With this new approach we managed to find a way of providing the exact same design not only within budget but well below.



**Paul Williams, Managing Director at Datrys, said;** “When a client trusts you to deliver a project, fulfilling their needs to the very best standards is your absolute priority. This includes not only trying to save them money at all opportunities, but also protecting them in other ways. For example, on this job, as in all cases, we put together a thorough risk register. As it turned out, our diligence in that respect ended up safeguarding this client from an £80k claim from one contractor for bad weather delays. Thankfully we had put in place a risk mitigation measure of omitting bad weather from the contract’s compensation list. At the end of the day, the client pays us to be an extension of them, so the client is always, without fail, top of the list.”



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